

Power-With Workplace Glossary

Try updating some of the terminology you use at work to help people update how they think. Let go of 'power-over' terms, based in control, hierarchy, and depersonalization, and adopt 'power-with' terms that signal mutual respect – while also articulating concepts more clearly.

| Power-Over | Power-With |
|-------------------------------------|--|
| Workers / personnel | Coworkers / team members / colleagues |
| Boss / superior | Leader / coordinator / sponsor |
| Rank and file | Individual contributors |
| Chain of command | Decision makers |
| Write someone up | Address / document a problem |
| Manage performance | Enable / support results |
| Perform your duties | Fulfill your commitments / expectations |
| Rewards / incentives | Compensation |
| Human resources | People |
| Talent management | Hiring |
| Human capital | Skills and knowledge |
| Headcount | Number of employees |
| Work under / report to | Work with / on the same team as |
| • Loyalty | Engagement / commitment |
| Employee retention | Stay / voluntary leave / tenure rate |
| Mandate | Policy change |
| Insubordination | Violated commitments / agreements |
| Manage out | End employment |
| Catch them doing something right | Give positive feedback |
| Make people do | Ask / invite / offer / request / support |

Please note: We do not advise adopting power-with terms to mask power-over beliefs or systems. Veiled hierarchies and unnamed power can be more damaging than calling things what they are.

We are also not advocating for shaming people's word choices or assuming they represent a power-over perspective. (We're not even sure yet if the alternatives we've proposed here will create more clarity and less cringe!) What we do recommend is having an open, curious conversation with your team about the words you choose to use at your organization.

Are there other terms you love or hate? Let us know at hello@scarletspark.org!